



Glidevale
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TECHNICAL SALES - Glidevale

Midlands/Northern England

We require a professional Technical Sales person to cover the above territory.

You should be a self-starter with a proven track record in specification sales and the enthusiasm and drive to consistently strive to exceed target. You should also have the ability to develop and sustain long term business relationships.

Responsibilities include formalising a market territory strategy and creating a qualified target account list as well as the development and implementation of a pipeline of targeted activity through a combination of account management, cold calling, and market sector knowledge/intelligence. You will also be responsible for managing the end to end sales process through architects, local authorities, specifiers, main contractors and merchants.

First class opportunities for career development exist for successful sales people. We also offer a competitive salary and commission structure and excellent staff benefits package.

Please send full CV and current earnings details to:- Angela Butler, Director of HR, BPD Limited, 2 Brooklands Road, Sale, Cheshire, M33 3SS or e-mail to angelab@buildingproductdesign.com

We are an equal opportunities employer

